

## Astonishing Money-Savings

IN  
Ladies' Tailored Suits,  
Ladies' Coats,  
Ladies' Waists,  
Ladies' Wrappers,  
Kimono and Petticoats.

## WONDERFUL VALUES

IN  
Hosiery, Underwear,  
Gloves, Handkerchiefs,  
Ladies' Underwear,  
Corsets,  
Shoes, Boys' Clothing and  
Gents' Furnishings.

# THE GREAT "AUERBACH" SELLING-OUT SALE!

## OF ALL WINTER STOCKS.

THE GREATEST SELLING EVENT IN THE HISTORY OF UTAH RETAILING STARTED ANEW THIS MORNING at 9 o'clock with a Bargain Whirlwind that enlisted the enthusiasm of the Multitudes. Never before have such crowds been gathered at a sale of Merchandise in Salt Lake. Day after Day since its inauguration the jam has been so great that even with our Army of Salespeople and Brigade of Wrappers, Cashiers, Floor Walkers, etc., we have been unable to meet the demands of the public. Not an afternoon passed, but what "standing room" was at a premium. These facts speak for themselves. Money has never been spent so judiciously—Never before such Matchless Values as here at this Sale of Sales. THE GREATEST SALE SALT LAKE HAS EVER SEEN OR HEARD OF!

## It Starts Again

tomorrow morning at 9 o'clock, when the crowds will again be admitted to revel and pick from the ripest, juiciest and largest dollar's worth seen in this city's business in many a year.

ESTABLISHED 1864

# Auerbach & Bro.

## ONE PRICE TO ALL NEVER UNDERSOLD

Come to  
The Feast  
Of Bargains  
Assortments and sizes  
Complete in Every  
Department.

## Prices and Values Wrecked

IN  
Dress Goods, Silks, Linings,  
Flannels, Linens,  
Curtains, White Goods,  
Domestics, Blankets, Com-  
forters, and Bed  
Spreads.

All Ladies' Trimmed Hats.  
All Untrimmed Felts.  
All Flowers and Ribbons.  
All Trimmings and  
Neckwear.  
All Children's Dresses and  
Infants' wear almost  
Given Away.

Nothing can be carried over  
—all must go at  
some price.

## GOOD WORK OF COMMERCIAL CLUB

It is Recounted in the Annual  
Address of Prest. Edwin  
F. Holmes.

## NEW BOARD OF GOVERNORS.

It Will Meet Next Week and Elect a  
President for the Ensuing Year—  
Other Important Business.

The Commercial club of this city held its annual meeting Saturday evening, when the following six members of the board of governors were elected:

For three years—Gov. Heber M. Wells, Richard P. Morris, Louis H. Farnsworth, Joseph W. Houston, James G. McDonald. For one year—Charles A. Quigley. Next week the new board will meet and organize, electing a president of the club to succeed Col. Edwin F. Holmes, the incumbent.

## PRES. HOLMES ADDRESS.

The annual address of Colonel Holmes was then read, as follows: Salt Lake City, Jan. 9, 1904. Board of Governors, Commercial Club, Salt Lake City, Utah: Gentlemen—In submitting for your approval my annual report as president of the Commercial club, it is my duty and pleasure to first of all, pay tribute to the able and earnest manner in which my place has been held during the months of my absence abroad by the vice president, Mr. Jos. A. Silver. He has been diligent and active in season and out of season in the interests of the club, and has given much of his valuable time to the many public affairs which the club has, at different times, had under consideration. Special commendation is also due to the club's treasurer, Mr. Simon Bamberger, for his laudable and successful efforts in raising the large sum of money necessary for the full term. The club generally is to be congratulated upon its success during the preceding year just closed. The records show that, through its board of governors and its various standing and special committees, it has been able to do almost every question of public importance within its province, and while its efforts have not always been as successful as was, perhaps, desirable, it has, nevertheless, accomplished a great amount of good for the community at large, and has demonstrated beyond all cavil the necessity for its existence as a conservative but vigilant guardian of the public welfare.

## ORGANIZATION THE KEY.

Much has been accomplished by means of organized and continued effort that would have been impossible by individual and spasmodic work, and it can confidently be expected that, with the added experience of the passing years and the increasing membership, which the organization has a right to anticipate, its sphere of usefulness and influence will be greatly broadened and strengthened.

When the club's record of effort and accomplishment is contrasted with its youth and comparative inexperience, the institution has every right to claim and receive the loyal support of its membership and of the public at large, and to promise without fear of failure that it will, in the future, justify the hopes of its most enthusiastic friends, and become a great power for good in the community.

It should be borne in mind, however, that there may arise many questions of a public nature, with which it would scarcely be proper for the club to interfere. Indeed, it is, in my judgment, just as important that some things should be left alone as it is that others should be discussed and remedied.

## SHOULD NOT TAKE SIDES.

The club, representing all the people, should, in my opinion, not be expected to take sides between labor and capital, but should jealously guard its reputation for disinterestedness, so that in time of strife may successfully act as mediator between these interested, but frequently conflicting interests.

Corporations, enjoying valuable public franchises, are certainly legitimate subjects of criticism by this body when they fail to provide the people with proper service, but it is a serious question as to the extent to which their failure to do so should be advertised to the world. Unwise and injudicious venturing of our disadvantages in this regard is not the best advertising, and when too frequently indulged in is likely to drive away from us desirable home-seekers and capitalists searching for investments, and to seriously retard the progress of the municipality. On the other hand, corporations, such as are here referred to, should learn to

know that the club is quick to resent any imposition upon the public, but that, in doing so, it will act with a firm determination to be fair to all the interests involved.

## MUST NOT TRESPASS.

Under no circumstances should the club attempt to indirectly usurp the functions of the city council, or other legislative body, but it should hold itself ready to assist and advise when called upon to do so, or to voluntarily proffer advice or assistance when existing circumstances would seem to justify or require the same.

It is neither the desire nor the province of the club to either interfere with or to endeavor in any way to regulate, the conduct of private enterprises, and any attempt on its part to do so could only result in great harm. In short, the club is not intended to be a common school, but should, and doubtless will be so broadly and patriotically conducted that its actions will meet with the approval of all conservative and fair-minded people.

## AS TO ADVERTISING.

In advance of more specific mention of what the club has done during the year just closed, I desire to refer to the work continually being done in the office and club rooms, the results from which are difficult of determination. It is impossible to estimate certainly the ultimate result from the circulation of the club's literature, the correspondence in answer to inquiries concerning the city and state, the entertainment of visiting strangers and the exhibition of the works of our local artists. However uncertain the effect of the work referred to may be, there can be no doubt as to the good results that have already followed the mingling of the various classes of our citizenship in the club rooms every day and upon special occasions, such as the musicals, lectures and banquets which have been of frequent occurrence during the past. By means of these methods the business and professional men of our city and state are thrown together under the pleasantest circumstances; they learn to know each other socially and to better appreciate the fact that the material interests of all the citizens of the state are identical and inseparable. In the club rooms religion and politics are properly barred, and neither creed nor party affiliation is considered in the public or private work of the organization. In my opinion the social feature of the club has played a most important part in its general success as a business organization.

## WHAT THE NEWSPAPERS DO.

The club has been most fortunate in having the friendship and commendation of the splendid newspapers of the city, and owes them a debt of gratitude for their support for its plans for the public good and for the great advertising they are continually and intelligently doing for the advancement of the state. It would hardly be profitable now to discuss the campaign which led to the defeat by the Legislature of 1903 of the club water commission bill. This bill was framed after much thought by the club's committee on laws and legislation. It was the culmination of the long and arduous labors of the committee on the "improvement of the city's water supply," and contemplated the appointment by the governor, with subsequent confirmation by the senate, of a non-partisan commission of reputable resident citizens, who were to serve without pay, and whose duty it should be to begin and carry to com-

pletion a system of water works capable of providing for the water needs of a city of 150,000 people. There was also submitted a plan, which was only a suggestion for the accomplishment of this purpose. There was also a plan for a proposed bond issue for the financing of the enterprise. These plans had received the unofficial endorsement of the leading engineers and bankers of the state, and while not the only plans discussed by the committee, they were considered the wisest and most feasible. It is needless, however, to recapitulate the great work done by the club in this connection, for it is matter of common knowledge, but it is probably proper to state that the important work accomplished will undoubtedly prove of much value in settling this most important question of the city's water supply, which increases in gravity with our development. I will add, however, that the question of providing the future city of Salt Lake with a satisfactory and comprehensive water supply stands as "unfinished business" on the club's records, and it has no intention of abandoning the fight.

## REDUCED PRICE OF COAL.

The recent advance in the price of coal, adversely affecting as it did every family in the city, furnished the club an excellent opportunity to demonstrate its usefulness. The promptness with which the price of this necessary was put back to the original level, upon the appointment of the club's committee of investigation, was extremely gratifying, as it showed the citizens of this community many hundreds of dollars each day.

## ABOUT THE SCHOOLS.

The club's successful effort to keep the public schools open for the full term after the board of education had declared its inability to continue them, was particularly commendable and directly in line with its duty as a public body. The great banquet given in the club rooms to Senator William A. Clark of Montana, as a token of appreciation of his work in opening a new line of communication between this city and the Pacific coast was a splendid gathering of the wealth and intelligence of the community, and cannot fail to result in material benefit.

The entertainment by the club of the Washington correspondents of the important sessions of the United States, who were in attendance upon the eleventh session of the National Irrigation congress at Ogden, was a success from every standpoint, and not only gave great pleasure to those of our members who were present, but won the lasting friendship of the brilliant and able gentlemen who were the guests of honor.

The good feeling that now exists in intensified form between us and our sister city of Ogden is largely the result of the policy of the club, as shown by its work in obtaining from our public-spirited citizens material financial aid for the proper reception and entertainment of the irrigation congress which held in the latter city its greatest and most successful meeting.

## RECIPROCAL RELATIONS.

The establishment of reciprocal relations with the energetic and influential Weber club of Ogden was another step in the right direction, and was fittingly celebrated at the second annual banquet of the club, which occurred the evening of Dec. 14, 1903, and was attended by many citizens of both the commercial centers of the state.

The constitution of the club requires that it shall not only encourage the commercial, mining and agricultural interests of the commonwealth, but that it shall also foster the arts, and no better work has been done by any of its numerous committees than that done by the one on art and literature, under the able direction of Mr. H. L. A. Culmer, its chairman. It is a well recognized fact that a community is judged largely by the extent and character of its artistic and educational life. The exhibition of the works of our local artists given in the club rooms and open to the public, under

the direction of the Utah Art Institute, indicated a development along the lines referred to that would have been eminently creditable to a much larger and wealthier community. In this connection it may be well to state that the club rooms have become the repository of the Alice art collection, the property of the state, consisting of the best examples of the genius of our local artists, and those of our members who may not have seen this collection have so far missed a rare opportunity for enjoyment.

## RECOGNIZING THE VITAL IMPORTANCE.

Recognizing the vital importance to Salt Lake City as a jobbing and manufacturing center of the existence of a fair and impartial schedule of freight rates, the club has given much and serious attention to this important question, and I am glad to report that its labors are about to be rewarded by an equitable adjustment which will greatly benefit the trade of our wholesale merchants.

The organization of the successful, alert and active Real Estate association, which bids fair to accomplish so much for the realty interests of the city, was also the work of the club.

## AGRICULTURAL DEVELOPMENT.

Economists have been a unit in contending that the enduring prosperity of a city depends upon the agricultural development of a country surrounding and tributary to it. The club has not been unmindful of this fact, and consequently has devoted much time and effort in an effort to remove the difficulties that stand in the way of our securing government aid in reclaiming and making productive many thousands of acres of arid land by means of a reservoir of which Utah lake should be the center, thus adding to the population and wealth of the state and increasing the territory adjacent and tributary to our markets. It will be readily seen that the successful carrying out of this and similar plans in other parts of the state is grave moment, when we recall the fact that the whole state is only 4 per cent in now under cultivation, and that in any event only 11 per cent of the entire area can ever be brought into a condition of productiveness. This means that what is well described as "intensive farming" and a careful and intelligent conservation of our resources of land and water is absolutely necessary in order that we may reach and retain money in our effort. It is hoped and intended that the club will give instant and earnest attention to this important question.

## A STRONG MEMBERSHIP.

The club has now a membership of over 400, and is composed of the professional men, and the esprit de corps of the organization is all that could be desired, but no member of the club is wholly true to his public duty who does not assist in the work of the coming year he will personally add at least one more name to its roster. But it should be borne in mind by the members of this club that they will materially assist in the work of the club by a prompt payment of dues and charges incurred, to the end that the club's obligations may be promptly met.

It is becoming more and more evident that the club should have its own quarters, and it has been suggested that it should soon undertake the erection of a building, business in character, upon the upper floors of which it should make its permanent home. These quarters should be made commodious and elegant, and such as would be a source of pleasure and pride to its members and the city generally. Here should be found exhibitions of the products of our farms and mines, the works of our artists and a great literary and commercial library, and here should be the center of the great, constantly growing and varied business interest of our state.

In conclusion permit me to remind those of our members who consider the successes and failures of the Commercial club that the organization has not the power of a judgment court. It cannot enforce its desires by process of law. It can only accomplish its purposes by the consent of the public sentiment, which, after all, is the most powerful of human agencies. But in order to use this means of accomplishing our ends effectively, the purposes of the club must be clean, cut, honest, free from personal strife, entirely regardless of sectarian or political bias, and wholly devoted to the good of all the people. Trusting that the coming year may be as prosperous as the past, and witness the accomplishment of much that is of value to Salt Lake City and Utah, I have the honor to remain,

Very sincerely,  
EDWIN F. HOLMES, President.

Hats of the Best Makers, \$1.00.  
Regular \$5.00, \$4.00 and \$3.00 values.  
BROWN, TERRY & WOODRUFF CO.

## TWO MORE HOLDUPS.

Ugly Looking Revolver Brought Into  
Display in Each Case.

Two more hold-ups occurred between 7 and 8 o'clock on Saturday evening, which indicates that the gang of thugs and robbers that now infest this city are not greatly alarmed for their safety. In one instance the robber was described as being over six foot tall and of slender build, and he wore a handkerchief over his face for a mask. The first case reported was by J. M. Reynolds, a mining man who resides at 340 D street. He says that about 7 o'clock while on his way home at Sixth and D streets, a tall man with a handkerchief over his face and carrying an ugly looking revolver, came towards him and commanded him to throw up his hands. Reynolds immediately started to run down Sixth street, and that is the last he saw of the thug. He at once reported the matter to the police but whether they are in hot pursuit or not remains to be seen.

Reynolds had not left the station long before the second case was reported. H. J. Haden, a driver for the Bamberger Coal company, reported that two men who were riding in his wagon on Fourth West near Seventh South, held him up and relieved him of \$11. At the point mentioned two men hailed Haden and asked him for a ride. He granted their request and the men climbed in the wagon. They had not gone far when Haden was commanded to stop. He looked around and found himself gazing down the muzzle of a revolver. One of the robbers took all the money he had and then they jumped out of the wagon and disappeared. Both men were described as being rather short and wore canvas coats and overalls.

## TO ESCAPE IMPRISONMENT.

Didn't Want to Go to Jail So They  
Chose Marriage.

Rather than face the court on a charge of criminal conduct, Claude A. Leonard and Ruby J. Howe, who were arrested in a roominghouse at Murray several days ago, were married in

## MAKE PEACE WITH YOUR STOMACH.

You Are Sure to Lose If You At-  
tempt the Use of Force  
and Violence.

You cannot force your stomach to do work that it is unable and unwilling to do. It has been tried time and time again with always the same result. The stomach is a good and faithful servant; but when pushed beyond the limit it rebels. Some stomachs will stand much more abuse than others, but every stomach has its limit; and when that limit is reached it is a very dangerous and unwise proceeding to attempt to force it into doing further work. The sensible and reasonable course is to employ a substitute to carry on the work of digestion and give the stomach an opportunity to recuperate and regain its lost strength.

Stuart's Dyspepsia Tablets are the only perfect substitute to take up and carry on the work of tired, worn-out stomachs. They are natural and easy in their work and cause no disturbance in the digestive organs. They contain all of the essential elements that make up the gastric juice and other digestive fluids and will digest any food that a strong, healthy stomach will, and do it in the same time and in the same way. They work independently of surrounding conditions and the fact that the stomach is weak or diseased does not influence them at all in their useful and effective work. They will digest food just as well in a glass jar or bottle as they will in a stomach. You can see that for yourself by putting one of them into a jar with a square meal and some water to enable it to work.

Stuart's Dyspepsia Tablets, by thus relieving the stomach of its work, enable that organ to rest and recuperate and regain its health and strength. The process is perfectly natural and plain. Nature will heal the stomach just as she heals a wound or a broken limb, if she is not interfered with and is permitted to do her work in her own way. All interference is prevented by Stuart's Dyspepsia Tablets.

Stuart's Dyspepsia Tablets are for sale by druggists everywhere at 25 cents a box, and if you are afflicted with dyspepsia, one box will make you feel fifty times better. You will forget you have a stomach and rejoice in the fortitude. No druggist would be so shortsighted as to try to get along without Stuart's Dyspepsia Tablets, for they are so popular and are so well known for the good they have done and the happiness they have caused that any druggist caught without them would lose the confidence of his customers and be regarded as below the standard. His business would suffer as a result and his patrons would go to other stores and buy their other drugs there as well as their Stuart's Dyspepsia Tablets.

Judge Stewart's courtroom at the city and county building Saturday afternoon by Deputy County Clerk J. U. Eldredge, Jr. The young couple had a preliminary hearing before Justice Rockwood at Sugar on Saturday and were bound over to the district court in the sum of \$250 each.

They were taken back to jail by Deputy Sheriff Booth and, after deciding to get married and after securing the consent of Leonard's mother, he being under age, they were taken to the county clerk's office and obtained a license and were married as stated above. It is said Leonard's mother refused to consent to the marriage in the hopes that he would be discharged at his preliminary hearing, but, after he was bound over, she changed her mind and consented. Assistant County Attorney Whitaker conducted the prosecution of the couple.

## IN THE MARKETS.

Butter is Plentiful and Prices Range  
Downward—Other Products.

Butter has a downward tendency, notwithstanding the efforts of certain operators to hold it up. There is a plentiful supply in the market. Rhubarb is in the market at 20 cents per pound; also, Pearmain apples at \$1.35 per bushel. California radishes are selling at five cents per bunch, California green beans at 17½ cents. The new crop of oranges from California is proving superior to the crops of the last three years, being sweeter and of finer texture. Apples are plenty, also oysters. But local poultry is getting scarce, and chickens are selling at 20 cents, hens at 18 to 20 cents, and turkey at 25 and 27 cents.

## CASTORIA

For Infants and Children.  
The Kind You Have Always Bought  
Bears the  
Signature of *Dr. J. C. H. H. H.*



Diamonds  
Watches  
Jewelry

Utah's silver product is immense, and her citizens should amply provide themselves with useful and ornamental articles made of that valuable metal. We can supply anything in that line.

LYON & CO., 143 Main St.

Any kind of COAL you want?

WE HAVE IT.

Phone 304 Burton Coal & Lumber Co.

66 W. 2nd St.

See Our  
Elegant  
Display  
Of Fountain Syringes and Hot  
Water Bottles in our window.  
First-class goods at second-  
class prices.

WILLES-HORNE DRUG CO.

Prescription Druggists,  
Deseret News Building,  
Telephone 374.

See Our  
Elegant  
Display

Of Fountain Syringes and Hot  
Water Bottles in our window.  
First-class goods at second-  
class prices.

WILLES-HORNE DRUG CO.

Prescription Druggists,  
Deseret News Building,  
Telephone 374.

See Our  
Elegant  
Display

Of Fountain Syringes and Hot  
Water Bottles in our window.  
First-class goods at second-  
class prices.

WILLES-HORNE DRUG CO.

Prescription Druggists,  
Deseret News Building,  
Telephone 374.

See Our  
Elegant  
Display

Of Fountain Syringes and Hot  
Water Bottles in our window.  
First-class goods at second-  
class prices.

WILLES-HORNE DRUG CO.

Prescription Druggists,  
Deseret News Building,  
Telephone 374.

See Our  
Elegant  
Display

Of Fountain Syringes and Hot  
Water Bottles in our window.  
First-class goods at second-  
class prices.

WILLES-HORNE DRUG CO.

Prescription Druggists,  
Deseret News Building,  
Telephone 374.

See Our  
Elegant  
Display

Of Fountain Syringes and Hot  
Water Bottles in our window.  
First-class goods at second-  
class prices.

WILLES-HORNE DRUG CO.

## THE STATE BANK

OF UTAH.  
SALT LAKE CITY.

Joseph F. Smith, President  
Charles S. Hutton, Vice President  
Henry T. McEwen, Assistant Cashier

## DIRECTORS:

Heber J. Grant, Isaac Barton,  
Joseph F. Smith, James D. Murdock,  
Charles S. Hutton, Byron Groo,  
Wm. B. Preston, Herbert M. Wells,  
A. W. Carlson,  
Commercial Banking in all its branches,  
Accounts Solicited.

## U. S. DEPOSITORY.

DESERET

NATIONAL BANK.

Salt Lake City, Utah.

Capital Paid in \$100,000.00  
Surplus \$100,000.00  
Safety Deposit Boxes for Rent.

L. S. Hills, President  
Moses Thatcher, Vice President  
H. S. Young, Cashier  
Edgar S. Hills, Assistant Cashier

## B. H. SCHETTLER,

BANKER.

SALT LAKE CITY, UTAH.

Five Per Cent Interest paid on time de-

posits. Main Street, Opposite Co-op.

## WELLS FARGO & CO., BANK

Salt Lake City, Utah. (Established 1853)

The oldest and strongest bank in Utah.

Capital, Surplus, Undivided

profits, \$1,200,000.00

Transacts a general banking business.

Domestic and foreign. Direct connections

with banks in all principal cities of the

world.

ISSUES: Drafts, letters of credit, tele-

graphic transfers on all prominent cities.

Deposits received—subject to check.

H. L. MILLER, Cashier.

H. P. CLARK, Asst. Cashier.

## McCORMICK & CO.,

BANKERS.

SALT LAKE CITY, UTAH.

Established 1873.

## The DESERET SAVINGS BANK

DIRECTORS:

W. W. Riter, President; Moses Thatcher,

Vice President; Elias A. Smith, Cashier;

James Sharp, John R. Barnes, John C.

Cutter, David Eccles, A. W. Carlson, Geo.

Romney, J. R. Winder, E. R. Eldredge,

Reed Smoot, W. F. James.

Four Per Cent Interest Paid on Savings.

## COMMERCIAL NATIONAL

BANK.

Capital Paid in \$200,000.

General Banking in all its Branches.

John J. Daly, O. J. Salisbury, Moylan C.

Fox, W. P. Noble, Geo. M. Downey, John

Donnellan, A. F. Holden, J. B. Coggriff,

J. E. Coggriff.

Capital fully paid \$200,000.00

## WALKER BROS.,

BANKERS.